



| **GCF.10** |

| 10 YEARS OF CLIMATE IMPACT |

GCF REGIONAL DIALOGUE

with EAST AND SOUTH ASIA

Colombo, Sri Lanka
14–17 September 2026



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Practical Guide for RPSP Proposal Development

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Colombo, Sri Lanka
14–17 September 2026

Readiness Strategy 2024-2027 – Objectives & Approaches

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- Integrated & Strategic Programming
- Simplified access
- Access to Climate Finance – NDC,NAP & LTS
- Results orientation



Capacity, Coordination & Enabling environment

- ✓ Strengthen country capacity & **coordination** mechanisms across stakeholders
- ✓ Support development and implementation of **NDCs, NAPs, LTS**
- ✓ Support to accreditation of entities (DAEs)

30%



Programming - Pipeline Design & Implementation

- ✓ Build pipelines of **high-quality project ideas & concept notes**, that lead to approved proposals
- ✓ Strengthen capacity of NDAs (oversight) and DAEs for **project mplementation, financial management and M&E**

60%



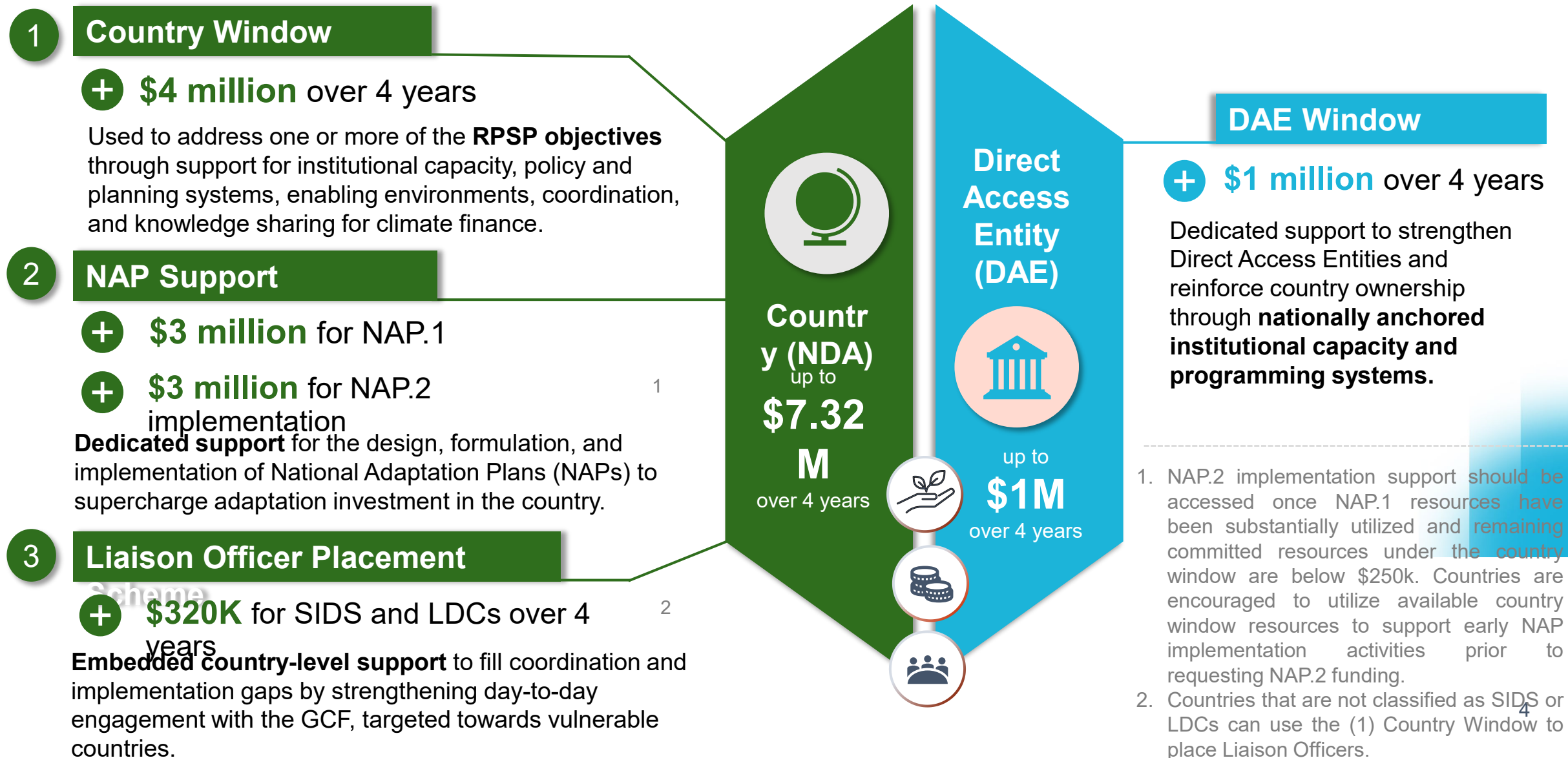
Knowledge-sharing & learning

- ✓ Generate and **disseminate knowledge** to address policy gaps
- ✓ Capture and **share best practices** and lessons learned
- ✓ Strengthen **regional cooperation and partnerships** and South-South collaboration

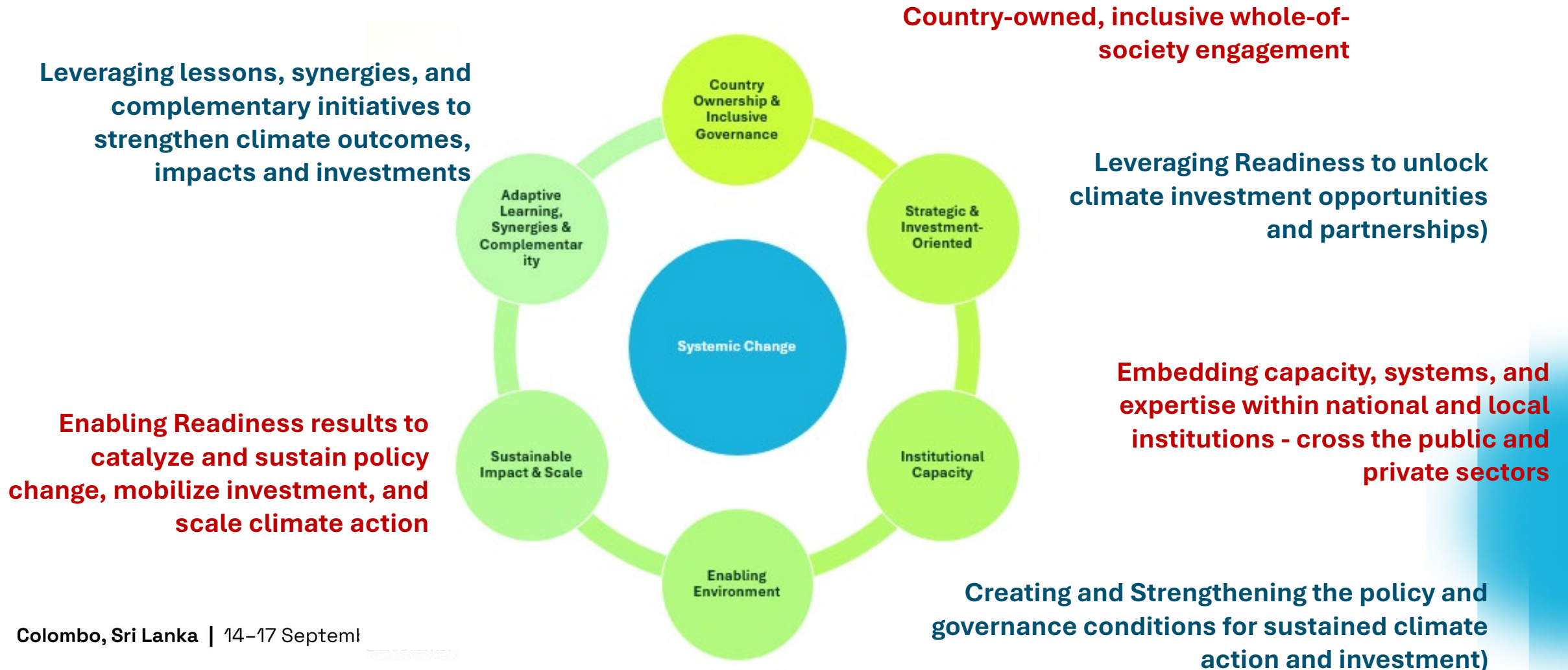
10%

(Indicative) Percentage of funds allocated

Readiness Strategy 2024-2027 - Access modalities ● GCF.10



Guiding Principles for Co-Designing Readiness Proposals



Key Steps for Co-Designing Readiness Proposal

Regional engagement with Countries and Entities

#1 Request for Support (RfS)

- **Guides on Readiness support:** Readiness objectives, available support windows, delivery modality, eligibility requirements

Country Support Modality

- [Guide for accessing](#)
- [Guide on strategic planning](#)

DAE Support Modality

- [Guide for accessing](#)
- [Guide on strategic planning](#)

- **Submission through GCF Partner Portal**

#2 Outcome Logframe (Country)

- **Work with NDA on Outcome Logframe** in:
 - assessing country-level baseline and setting realistic target (0-3);
 - reflecting the medium-term results;
 - taking into account DAE/multi-country proposals.
- **Guidance:** [Revised RRMF Handbook](#)
- **Submission through GCF Partner Portal**
- **Offline template:** [Outcome logframe](#)

#3 Country Context

- **Strategic framework:** **NDC, NAP, LTS/LT-LEDS**, national climate strategies/plans, policies.
- **Institutional framework:** institutional arrangement, coordination mechanisms, etc.
- **Project/programme portfolio and pipeline:** RPSP, PPF, FA, other climate finance sources.
- **DAEs and nominated entities:** accreditation scope, size, risk, outstanding conditions.

#4 Readiness Needs

- **Readiness needs:** gaps, barriers and country's **strategic, medium-term priorities**.
- **Priority areas for Readiness support, which:**
 - address medium-term gaps and needs;
 - in alignment with national priorities;
 - build on/complement existing support.

Key Steps for Co-Designing Readiness Proposal

Regional engagement with Countries and Entities

#5 Theory of Change (ToC)

- **Guide on ToC development:**
 - Based on the key needs, gaps, and barriers;
 - [Revised RRMF](#) Outcomes and Outputs to be achieved
 - Determine **i) what** needs to change, **ii) who** needs to change, **iii) how** the interventions will drive the desired changes;
 - Identify i) the key assumptions, ii) enabling conditions, iii) risks that may influence the achievement of the outcomes.

#6 Activities

- **Activities:**
 - Scope and purposes;
 - Address key needs, priorities, gaps and barriers
 - Aligned with [Revised RRMF](#)
 - Complement efforts under the UNFCCC (e.g., NDC, NAP, LTS, L&D, TNA, AC), GCF priorities (e.g., Country Platform, LLCA, private sector investment, complementarity)
- **Offline templates** ([Country](#) | [DAE](#))

#7 Logframe

- **Baseline, Target, Disaggregation:** Programme-level baseline, realistic targets and disaggregation, which
 - in alignment with the [Revised RRMF](#) Annex 1;
 - taking into account the implementation plan, scope of activities, resources.
- **Deliverables:** Select in accordance with the [Standardized Deliverables](#) guidance

#8 Budget Plan & Milestones

- **Budget Plan:** well-justified, in alignment with activities and detailed in budget notes, benchmarked
- **Implementation, M&E Plan:** including arrangements, roles, timeline, resource requirements, stakeholder engagement mechanisms, M&E, reporting plans.
- **Milestones:** measurable, verifiable, and appropriately sequenced.
- **Template:** [Financial proposal](#)
- **Guidance:** [Standardized Deliverables](#)

Co-Designing the Programme

Country Ownership & Inclusive Governance

Common Pitfalls:

1. Implementation is driven by the DP
2. Weak Whole-of-Government and Whole-of-Society engagement



Good Practices:

1. Country drives the design and implementation
2. Stakeholders actively involved in the design and implementation



Strategic & Investment-Oriented

Common Pitfalls:

1. Driven by available funding rather than identified needs
2. Do not target the most critical barriers
3. Targets are output-focused; rather than outcome-oriented
4. Lacks a clear pathway to climate investment



Good Practices:

1. Address most critical barriers (Accreditation, Programming)
2. Targets drive meaningful outcomes (country platform, funding proposal)
3. A clear pathway to climate investment (NAP / NDC financing)



Institutional Capacity & Enabling Environment

Common Pitfalls:

1. Weak alignment with national climate priorities/strategies
2. Weak mainstreaming into national policies, planning, budgeting



Good Practices:

1. Aligned with national climate priorities/strategies (NDC, NAP, LTS)
2. Integrated into gov't planning, budgeting, institutional systems



Co-Designing the Programme

Sustainable Impact & Scale

Common Pitfalls:

1. Not anchored in strategic and medium-term planning
2. Limited consideration of sustainability, scaling and replication



Good Practices:

1. Integrated programming & prioritized action
2. Designed for sustaining results, scaling and replication



Adaptive Learning, Synergies, Complementarity

Common Pitfalls:

1. Does not build on previous or ongoing RPSP support
2. Risk of duplication with other support (GCF PPF, FA, etc.)



Good Practices:

1. Build on and complement previous or ongoing RPSP support
2. Maximizes synergies and avoids duplication with other support



Writing the Theory of Change

Common Pitfalls:

1. Only listing activities
2. Gaps/needs are not sufficiently justified
3. Weak linkage between challenges, activities, outputs, outcomes
4. Missing assumptions and enabling factors for the ToC to succeed



Good Practices:

1. Gaps/needs are evidence-based
2. Clear causal pathways from needs → impact
3. Realistic assumptions and external factors for the ToC to succeed





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Thank you

Colombo, Sri Lanka
14–17 September 2026

Linking Activities, Deliverables and Milestones to Revised RRMF Outputs

Revised RRMF Outputs	1.1.1	1.1.1.1	Capacity building for stakeholder to develop, advance, implement NDC, NAP, LTS	Standardized Deliverables	D1. Capacity building report	CB Plan approved, evidence of training, CB report
	1.1.2	1.1.2.1	Establish Country Platform/strengthen Coordination Mechanism		D2. Country Platform/coordination mechanism report	Key outcomes of coord. meetings, annual coord. meetings organized, evidence submitted
		1.1.2.2	Develop/advance NAP and policy instruments		D3. Status report on NAP	Draft NAP, adaptation financing plan, final NAP
	1.1.2	1.2.1.1	Develop/advance NDC and policy instruments		D4. Status report on NDC	Draft NDC, NDC financing plan, final NDC
		1.2.1.2	Develop/advance LTS and policy instruments		D5. Status report on LTS	Draft LTS, final LTS
		1.2.1.3	Develop/advance private sector policies, plans, mechanisms		D6. Status report on private sector policies, plans, mechanisms	Draft/final private sector policy, mechanism
	1.3.1	1.3.1.1	Capacity building for potential DAEs/ strengthen capacity for DAEs		D7. Potential/DAE capacity building report	Assessment report, accreditation application submitted, evidence of CB delivered
	2.1.1	2.1.1.1	Develop/advance Country Programme		D8. Country Programme document	Inception report, draft, final Country Programme
	2.2.1	2.2.1.1	Strengthen CNs/FPs with technical studies/ assessments		D9. Concept notes, studies, assessments D10. Funding proposals, studies, assessments	Draft/final CNs, draft/final studies, draft/final FPs submitted/endorsed, feedback from FP screening
	2.2.2	2.2.2.1	Submit CNs/FPs for GCF and climate entities			
	2.3.1	2.3.1.1	Capacity building for NDA/DAE in project design, implementation, monitoring, reporting	Indicative Milestones	D11. NDA/DAE capacity building report	Needs assessment report, training delivered, evidence submitted
	3.1.1	3.1.1.1	Develop knowledge products to advance programming and policies		D12. Knowledge products	Inception report, draft, final knowledge products
		3.1.1.2	Disseminate knowledge products through events/platform		D13. Knowledge sharing events/platform report	Plan for knowledge sharing events/platform, evidence of knowledge sharing events/platform
	3.2.1	3.2.1.1	Regional/South-South partnerships and collaboration		D14. Status report on regional partnerships, MoU, collaboration	Draft collaboration plan, joint workplan, MoU, Partnership agreement signed

Co-Designing the Programme

Articulating Activities

Common Pitfalls:

1. Insufficient detail on scope, target and purpose
2. Does not clearly contribute to RRMF Output statement
3. Scope is too broad, contribute to multiple RRMF Outputs



Good Practices:

1. Well-articulated with scope, target and purposes
2. Clear linkage to the RRMF Output statement
3. Fully alignment with RRMF Outputs



Preparing the Logframe

Common Pitfalls:

1. Activities misplaced under incorrect RRMF Outputs
2. Incomplete or inconsistent baseline, target values, disaggregation



Good Practices:

1. Fully alignment with [Revised RRMF Indicator Reference Sheet](#)



Developing the Implementation Plan

Common Pitfalls:

1. Implementation timeframe is overly ambitious
2. Consistent with activities and disbursement schedule



Good Practices:

1. Realistic target and feasible implementation plan
2. Consistent with activities and disbursement schedule



Articulating Activities

Common Pitfalls:

1. Difficult to verify and measure
2. Focus on completed activities or administrative tasks
3. Excessive number of milestones
4. Concentrated at the beginning/end of period



Good Practices:

1. Specific, measurable and verifiable
2. Focus on meaningful progress toward outputs
3. Appropriate number, sequenced logically, proportionate
4. Consistent with activities, deliverables, budget and timeline



Preparing the Budget Plan

Common Pitfalls:

1. Not directly relevant to the achievement of outputs
2. Designed to utilize the available funding rather than address needs/achieve results



Common Pitfalls:

3. Disproportionate to the scope of work
4. Redundant, overlapping or inefficient allocation of resources



Common Pitfalls:

5. Significantly higher than comparable programmes (country/region)



Common Pitfalls:

6. Underbudgeting
7. Inconsistent, incomplete budget notes



Good Practices:

1. Relevant, proportionate to the scope and justified
2. Benchmarked to market rates and country context
3. Efficient resource allocation, demonstrate value for money
4. Prioritizes national institutions/consultants



Good Practices:

5. Consistent, detailed, well-justified budget notes



Preparing the Budget Plan (1)

Common Pitfalls:

1. Not directly relevant to the achievement of outputs
2. Designed to utilize the available funding rather than address needs/achieve results



Examples: Vehicle, office, int'l travel, COP, IT, DP Senior/International Staff, PMC Staff

Output	Budget Category	Unit Cost	Qty	Total
2.3.1	PMU Staff Cost	\$543/day	23	12,489
	Vehicle acquisition	\$50,000	1 car	\$50,000
	Vehicle maintenance	\$5,705	5 times	\$28,523
	Finance Staff (PMC)	\$200	60 days	\$12,000
3.2.1	PMU Staff Cost	\$543/day	25	\$13,575
	International travel (KS learning)	\$50,000	2 events	\$100,000
	International travel (COP)	\$20,000	4 events	\$100,000
3.1.1	Consultant	\$500	30 days	\$15,000
	Firm	\$10,000	1	\$10,000
	IT equipment	\$10,000	1	\$10,000
	DP - Country Director	\$800	108 days	\$86,400
PMC	Office furniture	\$10,000	1	\$10,000

Common Pitfalls:

3. Disproportionate to the scope of work
4. Redundant, overlapping or inefficient allocation of resources



Examples: Duplication of a professional firm, local and international staff

Output	Budget Category	Unit Cost	Qty (Days)	Total
1.1.2	DP Local Staff	\$688	57	\$39,232
	DP International Staff	\$934	3	\$2,804
	DP Local Staff	\$303	88	\$26,722
	DP International Staff	\$934	16	\$14,956
	DP Local Staff	\$125	101	\$12,714
	DP International Staff	\$779	4	\$3,119
	DP Local Staff	\$171	30	\$5,150
	DP International Staff	\$1,094	2	\$2,167
	DP International Staff	\$735	2	\$1,470
	DP Local Staff	\$302	50	\$15,142
	Professional Services (Firm)	\$268,500	1	\$268,500

Preparing the Budget Plan (2)

Common Pitfalls:

5. Significantly higher than comparable programmes (country/region)



Examples: New RPSP, different region

2 CNs for GCF (NEW)	Budget Category	Qty	Total
	Consultants, Travel, Workshops	5, 40pax	
	Total		82,800

2 CNs for GCF (NEW)	Budget Category	Qty	Total
	Staff, Professional Firm	2, 1	
	Total		596,480

Examples: New RPSP and legacy grants in the same country

Legacy RPSP	Budget Category	Unit Cost	Total
	Workshop cost (1-day)	\$500/person	
	International Consultant	\$500/day	

New RPSP	Budget Category	Unit Cost	Total
	Workshop (1-day)	\$1,100/person	
	International Consultant	\$1,000/day	

Common Pitfalls:

6. Underbudgeting
7. Inconsistent, incomplete budget notes



Examples: Underbudgeting to sustain the operationalization of Country Platform

Output 1.1.2	Budget Category	Unit Cost	Qty	Total
	Local Consultant	\$450-500	150	\$68,500
	Local Travel	\$2,000	5	\$10,000
	Audio Visual, Printing, Comms	\$2,750	1	\$2,750
	Total			\$81,250

Examples: Inconsistent/incomplete in the budget notes

Output 3.1.2	Budget Category	Unit Cost	Qty	Total
	Consultant (A)	\$250	65 days	\$16,250
	Knowledge exchange visit (K)	\$25,000	1	\$25,000

	Budget Notes
A	Consultant A will be hired for 60 days with the daily rate of \$250
K	Knowledge exchange to Country A with a total cost of \$25,000

Preparing the Budget Plan (3)

Good Practices:

1. Relevant, proportionate to the scope and justified
2. Benchmarked to market rates and country context
3. Efficient resource allocation, demonstrate value for money
4. Prioritizes national institutions/consultants



Examples:

Output 1.1.2	Budget Category	Unit Cost	Qty (Days)	Total
	DP Local Staff (PL expert)	\$688	57	\$39,232
	DP Local Staff (Policy)	\$303	100	\$30,300
	DP Local Staff (Stakeholder)	\$171	100	\$17,100
	Professional Services (Firm)	\$150,000	1	\$150,000
	Workshops	\$350*50	2	\$35,000
	Local Trips	\$10,000	1 year	\$10,000
	Audio Visual & Printing	\$5,000	1 year	\$5,000
	Comms	\$5,000	1 year	\$5,000
	Translation	\$10,000	1 year	\$10,000
PMC	Finance Staff (Local)	\$200	240 (4 years)	\$48,000
	MEL Staff (Local)	\$250	240 (4 years)	\$60,000
	Procurement Staff (Local)	\$200	240 (4 years)	\$48,000

Good Practices:

5. Consistent, detailed, well-justified budget notes



Examples:

	Budget Notes
A	Consultant A will be hired for 65 days with the daily rate of \$250
K	KE for 5 people (3 NDA, 2 DAE), 5 days (accommodation \$200/day, DSA \$150/day)
PLE	Strategic oversight, lead high-level meetings, policy endorsement
POL	Technical support for policy analysis, drafting, and revision, quality assurance
STA	Facilitate stakeholder consultations, validation, coordination
Firm	Specialized technical services (e.g., analytical studies, assessments, surveys, modelling, drafting of technical reports, development of specific tools)
	PMC
FIN	Part-time, distributed across outputs, 5 days/month, \$200
MEL	Part-time, distributed across outputs, 5 days/month, \$250
PROC	Part-time, distributed across outputs, 5 days/month, \$200

BDI-RS-005: Strengthening the operational frameworks to improving climate finance access and investments in Burundi

NDA:
Ministry of
Environment,
Agriculture, and
Livestock

FWA partner:
FAO

**Requested
amount:**
\$2,000,000

**Implementatio
n period:**
36 months

Main beneficiaries: NDA, Technical Ministries, the private sector (RE companies, agribusiness, financial institutions), CSOs, NGOs, women's associations, youth groups, Indigenous Peoples and local communities, vulnerable groups (e.g. Batwa and smallholder farmers)

Objective 1

Capacity building and enabling environment for climate investment

- Leverage existing coordination mechanism, operationalize Country Platform to monitor NDC, NAP, and LTS implementation
- Develop LTS, Climate Finance Strategy, updated TNA, sectoral policies on strengthening private sector engagement
- Technical training on AFOLU mitigation modelling for the NDA, DAEs, key stakeholders

Objective 2

Paradigm-shifting pipeline and implementation

- Pre-feasibility studies for 2 CNs; 1 led by potential DAE (BBCI), with 1 CN advanced into a SAP Resilient Agricultural Landscapes for Food Security
- Training on climate finance access, project design, management and monitoring

Objective 3

Knowledge sharing and learning

- Establish Climate Knowledge Working Group under the CP to operationalize a Climate Knowledge Hub
- Formalize bi/multilateral MOUs for data sharing, efforts to harmonize climate policies, MRV systems, cross-border climate action
- Regional coordination mechanisms on agriculture–water–climate nexus (Lake Victoria Basin Commission) and AFOLU initiatives in the Congo Basin

BRA-DAE-001: CAIXA support and development of a programme on climate-resilient cities in Brazil

DAE Context: CAIXA was accredited by GCF in October 2018 with the highest accreditation level for projects above USD 250 million, the entity has yet to sign the AMA, pending accreditation conditions to fully operationalize as a DAE

DAE:
Caixa
Econômica
Federal (CEF)

**Requested
amount:**
\$741,578

**Implementatio
n period:**
48 months

Objective 1

Capacity building and enabling environment for climate investment

- Address 2 outstanding accreditation conditions i) Policy on Consultation and Information Disclosure that ensures transparency and stakeholder engagement and ii) Gender Policy that reflects GCF's principles of gender equality and social inclusion in climate finance

Objective 2

Paradigm-shifting pipeline and implementation

- Build CAIXA staff capacity to design, implement, monitor, report and evaluate climate investments, and strengthen their systems
- Establish a climate investment pipeline, develop its first CN and FP for the Resilient Cities Programme, and the required studies and assessments

Objective 3

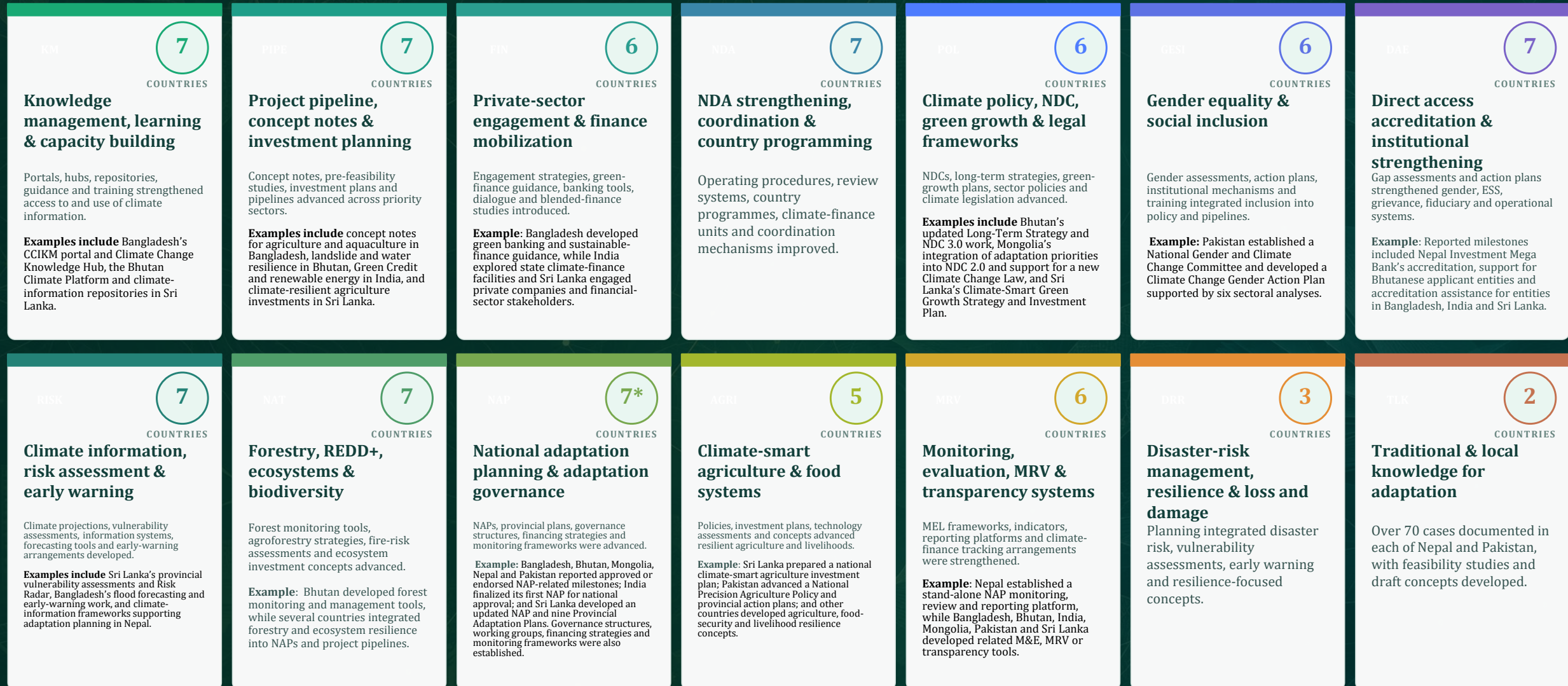
Knowledge sharing and learning

- Knowledge exchange, peer learning, and South-South cooperation among national and local governments, the private sector, academia, civil society, and other DAEs in Brazil to promote CAIXA's Climate-Resilient Cities Programme

Status of New Readiness

Readiness 2024-2027		Status	September 2026
	Country Support Modality	Approved	0
		Under review	7 Bangladesh, India, Mongolia, Nepal(2), Pakistan, Sri Lanka
		Request for support	7 Bangladesh, India, Mongolia, Nepal(2), Pakistan, Sri Lanka
	DAE Support Modality	Approved	2 KDB, NIMB
		Under review	3 DFCC(Mini tender), NRSP, AFoCO
		Request for support	9 All DAEs
	Liaison Officer Placement Scheme	Active contracts	4 Bangladesh, Mongolia, Nepal, Pakistan
		No Request	3 India, Sri Lanka, Bhutan

READINESS SUPPORT: ACHIEVEMENTS ACROSS 14 THEMATIC AREAS



NAP HIGHLIGHT 7 countries supported; 6 countries submitted their NAP to the UNFCCC